



COMPANY PROFILE

April 2018



MAT-ING d.o.o.
Engineering and producing machines since 1991.
- 1 -



Contents...

This company profile has been broken down into the following sections:

Description	Page Number
Introduction -----	3
Vision -----	3
Mission Statement -----	4
Main Products -----	4
Services -----	5
Ownership & Management -----	6
Approach -----	6
Experience -----	6
Resources -----	7
Contact Us -----	9
Conclusion -----	9

Annexure	Page Number
A Financial Statement -----	10
B Banking Details -----	10

Introduction

About us

The MAT-ING Company is one of the leading producers of food processing equipment and other processing equipment in the region. The offices and production facilities are located near Niš, the largest city on the South of Serbia.

History

The MAT-ING Company was founded in 1991 as an answer to the market's growing demand for food processing technology. After having great success with bakery equipment production, the company ventured into other food processing technologies and is on an ongoing pursuit of technological innovation in the service of food processing. Since its first dough mixer back in the 1991 the company has been growing, both in terms of production facilities and capabilities and in terms of personnel. At the moment it employs more than 50 highly qualified technical personnel and has a research and development office which is in continuous effort to design the best quality products.

The company built its first manufacturing facility in 1994 and since then business has been expanding continually which led to the requirement for more production space. In 1999 the company built a new production facility occupying 1500 square meters. Increasing market demands ask for a capacity enhancement in 2012 and the factory is expanding its production space once again, adding a new 1500 square meter building to the existing facilities. In 2017 MAT-ING has increased its office space by 100 square meters and built a new warehouse of around 1000 square meters.

Vision

Since its founding in 1991, our vision has been to provide the best processing technologies for our Clients, while striving to make them the leaders in their respective industries. To guarantee our continued success we will achieve a reasonable profit, and strive to be the leader in our industry through individual and combined dedication, innovation, and integrity. We will give our employees the opportunity for both personal and professional growth.



Mission Statement

Our mission is to:

- Act with honesty and integrity
- Treat people with respect
- Conduct all business lawfully
- Accept individual and corporate responsibility
- Strive for customer satisfaction
- Improve and innovate continuously
- Never be wasteful
- Always work effectively and efficiently

Main Products

Bakery equipment

We provide baking technology for every step of the process – starting with flour sieving, kneading, dividing and moulding dough, through to proving and finally baking, cooling and packing. We have developed, designed, manufactured, installed and maintained industrial production lines as well as small craft bakeries. Reference bakeries, producing bread and baked goods can be found all over our region and further. We supply technical solutions that meet the highest expectations. In close cooperation with our clients we develop concepts that comply with the market requirements or are setting future trends in industrial production of baked goods.



Fruit and vegetable processing equipment

Flexible production lines, innovative technologies and highly personalized solutions characterize the activity of the MAT-ING company in the fruit and vegetable processing industry. Our main goals are better performances, safety for the operators, process automation and reduction of the contamination of the end product as well as safeguarding the qualities of fruits and vegetables. We provide all necessary equipment for every step of fruit and vegetable processing.

MAT-ING offers solutions for all types of fruit processing, starting with harvesting, washing, calibrating, pitting, cutting, mashing, juicing, drying, storing, preserving and finally packaging. Applying modern processing technologies and refining methods in our production lines, fruit processing with our equipment preserves the natural flavour and the nutritional value of the fruit.

Services

Our main job is designing and producing machines and technological lines for the food processing industry, but we also offer other engineering and machine-building services which include:

- Designing and producing complete technological solutions according to the Client's specific request
- Producing machines, assemblies and parts according to the Client's design and documentation
- Welding all kinds of metal with certified welders
- Machining parts by turning up to Ø1600mm
- Machining parts by boring with boring heads of up to Ø110mm
- CNC plasma and gas cutting sheets up to 1500 x 3000mm and thickness of 30mm for steel and 15mm for stainless steel
- CNC laser cutting sheets up to 1500 x 3000mm and thickness of 10mm for steel and 5mm for stainless steel
- CNC press brake folding of metal sheets up to 3200mm length
- Powder coating of steel and aluminium
- All types of metalwork and machine building services



Ownership & Management

The MAT-ING Company is owned solely by Mr. Milenko Aleksić who is also the founder and the Director up to 2015.

From 2015 the Director of the company is Mr. Novica Tošić who before was the Deputy Director, which is the position where Mr. Milan Aleksić (son of Mr. Milenko) is now.

Mr. Milenko Aleksić is still very active at the company.

Approach

We at the MAT-ING company see teamwork on every project as the key success ingredient and are responsible for creating this environment. The overall project manager is duty-bound in ensuring effective communication to all stakeholders and at all levels. Teams are built by combining the strengths of the individual members and refining skills to meet and exceed the Client's expectations.

We also believe in a hands-on approach on all our projects. This is why a Director of the firm will always be in control of the key functions on a project. We are equipped with the latest technology and have the necessary staff and resources to ensure the best professional service is provided at all times.

Experience

For the past 27 years the MAT-ING company has done business on the markets of EU, Russia, Africa, Ukraine, Moldova, Uzbekistan, Bosnia and Herzegovina, Montenegro, Macedonia, Serbia and more and is in constant pursuit of innovation and expansion to new markets.



Resources

Directors

Milenko Aleksić MSME

Novica Tošić MSME

Milan Aleksić BSME

Technical

Slavoljub Đorđević MSME, Head of R&D Office,

Obrenko Jovanović MSME, Senior Engineer in R&D Office,

Aleksandar Kaiš MSME, Chief Production Engineer,

Zoran Protić MSME, Chief Machining Engineer.

Nikola Stanković Mechanical Engineer

Emilijan Kocanović Mechanical Engineer

Design/Software Platforms

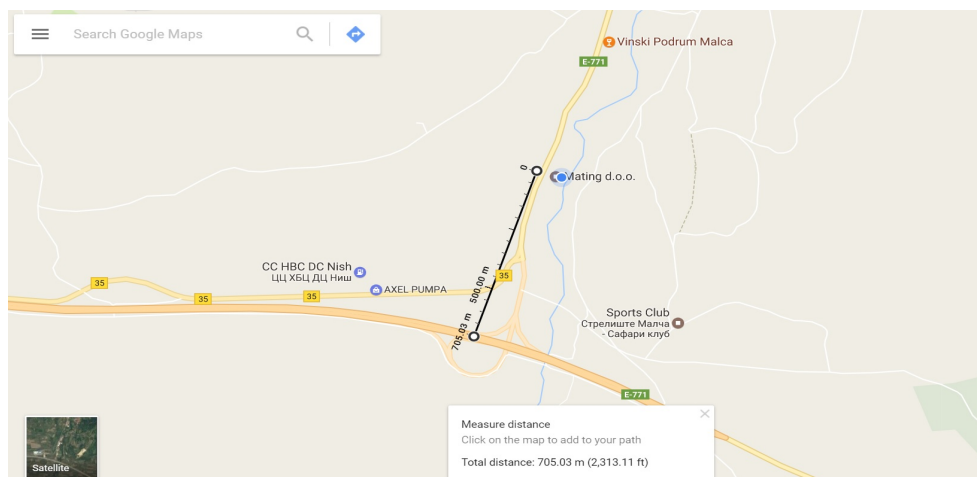
The MAT-ING Company has based its engineering process on the SOLIDWORKS® 3D CAD Design Software and has registered modules dating to 2013.

The Company also uses registered Microsoft software such as Windows OS and MS Office.

Equipment/Facilities

The company's production space occupies an area of 20 000 square meters of outdoor space with two production facilities with overhead cranes totaling 3000 square meters, as well as around 1000 square meters of storage space. Our facilities have an electrical substation of 100 kW with the possibility of expanding the capacity.

We are located 700 meters from the E-771 highway.



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- 7 -





Equipment List:

	Machine	Pieces
1	Vertical lathe Ø1600mm	1
2	Vertical lathe Ø1350mm	1
3	Universal lathe	4
4	Universal boring machine	2
5	Horizontal boring machine (Borwerk)	2
6	Radial vertical drill	2
7	Metal sheet rolling machine	2
8	CNC Press brake	2
9	Press brake	2
10	Metal sheet shearing machine	2
11	Surface grinder	1
12	Axis and shaft polishing machine	1
13	Vertical grinding machine	1
14	Machine saw for metal bars	1
15	Spot welding machine	1
16	CNC plasma and gas cutting table	1
17	CNC lazer cutting table	1
18	Manual plasma cutting machine	1
19	Overhead crane 5t	2
20	TIG welding machine	5
21	TIG welding machine (portable)	3
22	CO2 welding machine	7
23	CO2 welding machine (portable)	5

Contact us

Postal Address

„MAT-ING“ 18207 Malča, Donja Malča bb
Serbia

Physical Address

<https://www.google.rs/maps/@43.3224401,22.0240721,15z?hl=en>

Contact Numbers

+381 (0) 18 4661 202 (telephone/fax)
+381 (0) 18 4661 454 (telephone/fax)
+381 (0) 63 484 086 (cell number – English speaker)
Email: office@mat-ing.rs
Web: <http://www.mat-ing.rs>

Conclusion

The MAT-ING is capable and dedicated mechanical engineering and producing company with the correct solution-based approach in meeting and exceeding our Client's expectations.

Our experienced and focussed team are well placed and equipped and contain the correct experience and qualifications to carry out their functions with diligence and skill. It is our vision that MAT-ING may be of service to all prospective Clients in the Private, Professional and Public sector.

Please direct all enquiries and/or requests for additional information to us on the details provided above and let us provide you with excellent service.



ANNEXURE A – FINANTIAL STATEMENT

	2013	2014	2015	2016
Income	764.150 €	1.270.800 €	1.449.400 €	1.798.700 €
Expenses	677.300 €	1.130.200 €	1.288.400 €	1.620.600 €
Net profit	86.850 €	140.600 €	161.000 €	178.100 €

ANNEXURE B – BANKING DETAILS

Bank : Addiko Bank
Branch : Belgrade, Serbia
Branch Code : HAABRSBG
Account Number : RS35165000202460275443
Account Name : DOO MAT ING
Account Type : Cheque/Current Account
Branch Contact No. : +381 (0) 11 222 6 000

